Historic, Archive Document

Do not assume content reflects current scientific knowledge, policies, or practices.
BARGAINS
In Evergreen Lining Out Stock
50 to 75 per cent Reduction

An Apology and Explanation to Competitors and Customers:

It is not fair competition when one firm steps out and undersells his competitors 50 to 75 per cent as I am doing at the present time, and I would not offer this stock at this price, which is below cost of production, if I were not forced to do so. I have been to considerable extra expense this year, also invested several thousand dollars in a branch nursery in Western North Carolina, which has placed me in a very embarrassing financial condition, making it absolutely necessary that I raise several thousand dollars in a short time. So to be sure of raising this money from sales of my stock I am offering you the greatest opportunity you will probably ever have to secure lining out stock of the highest quality at unheard of low prices. Compare these prices with any reliable firm and you will be surprised at the big saving you will make by sending your order in before the time limit on this offer expires, and I sincerely hope I will never again be compelled to offer my stock at such low figures.

I wish to assure you that each and every order will have my personal attention and that the same care will be given in digging, grading and packing as I have always given in the past. Remember, my packing has been proven the best in America by a standing offer of $500 over a period of four years to anyone who could show me a better method of packing.

TERMS

On account of these very low prices I must ask that you send one-half cash with order, balance to go C. O. D. unless you are known to us or wish to give bank and trade references. Shipments made any time up to May 1, 1929. Packing free.

ROBERT C. YOUNG
WHOLESALE NURSERYMAN
GREENSBORO, N. C.

January 15, 1929.
Abies, The Firs

**ABIES CONCOLOR (White Fir)**
Tree to 120 feet tall. Hardy in southern Canada. Bluish-green leaves and handsome pyramidal growth. One of the most successful of American Firs for cultivation, withstanding heat and drought well. Makes a magnificent lawn specimen.

<table>
<thead>
<tr>
<th>Quantity</th>
<th>Price 1 yr.</th>
<th>Price 1000 yr.</th>
</tr>
</thead>
<tbody>
<tr>
<td>beds</td>
<td>$1.75</td>
<td>$15.00</td>
</tr>
</tbody>
</table>

**ABIES NORDMANNIANA (Nordmann's Fir)**
A pyramidal tree with small dense needles; dark green on surface with silvery tones on under side. The finest of all the Firs, very scarce.

<table>
<thead>
<tr>
<th>Quantity</th>
<th>Price 2 yr.</th>
<th>Price 1 yr.</th>
</tr>
</thead>
<tbody>
<tr>
<td>beds</td>
<td>$5.00</td>
<td>$4.00</td>
</tr>
<tr>
<td></td>
<td>$40.00</td>
<td>$30.00</td>
</tr>
</tbody>
</table>

**ABIES PECTINATA**
Foliage dark green above, silvery white below. This makes up into a fine tree for lawn planting, growing to a height of 100 feet.

<table>
<thead>
<tr>
<th>Quantity</th>
<th>Price 1 yr.</th>
</tr>
</thead>
<tbody>
<tr>
<td>beds</td>
<td>$1.75</td>
</tr>
<tr>
<td></td>
<td>$15.00</td>
</tr>
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</table>

Buxus, The Boxwood

**BUXUS SEMPERVIRENS ARBORESCENS (Truetree Boxwood)**
An evergreen shrub, with close-growing branches, covered with dark shining green foliage; stands pruning very well, thrives in almost any well-drained soil. It is a desirable plant for formal use.

<table>
<thead>
<tr>
<th></th>
<th></th>
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<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>trans. 12-18 in.</td>
<td>$12.00</td>
<td>$10.00</td>
<td>$7.00</td>
<td>$5.00</td>
</tr>
<tr>
<td>trans. 10-12 in.</td>
<td>$10.00</td>
<td>$8.00</td>
<td>$6.00</td>
<td>$5.00</td>
</tr>
<tr>
<td>trans. 8-10 in.</td>
<td>$7.00</td>
<td>$6.00</td>
<td>$6.00</td>
<td>$5.00</td>
</tr>
<tr>
<td>trans. 6-8 in.</td>
<td>$5.00</td>
<td>$4.00</td>
<td>$4.00</td>
<td>$3.00</td>
</tr>
<tr>
<td>trans. 4-6 in.</td>
<td>$4.00</td>
<td>$3.00</td>
<td>$3.00</td>
<td>$2.00</td>
</tr>
<tr>
<td>4-6 in.</td>
<td>$3.00</td>
<td>$2.50</td>
<td>$2.00</td>
<td>$1.50</td>
</tr>
<tr>
<td>2-4 in.</td>
<td>$2.00</td>
<td>$1.50</td>
<td>$1.00</td>
<td>$0.75</td>
</tr>
</tbody>
</table>

Cedrus, The Cedars

**CEDRUS ATLANTICA (Atlas Cedar)**
A large majestic pyramidal tree with silvery green foliage.

<table>
<thead>
<tr>
<th>Quantity</th>
<th>Price 2 yr.</th>
<th>Price 1 yr.</th>
</tr>
</thead>
<tbody>
<tr>
<td>trans. 4-6 in.</td>
<td>$5.00</td>
<td>$4.00</td>
</tr>
<tr>
<td>8-10 in.</td>
<td>$7.00</td>
<td>$6.00</td>
</tr>
<tr>
<td>6-8 in.</td>
<td>$5.00</td>
<td>$4.50</td>
</tr>
<tr>
<td>2-4 in.</td>
<td>$3.00</td>
<td>$2.50</td>
</tr>
</tbody>
</table>

**CEDRUS DEODARA (Deodar)**
Feathery artistic blue foliage considered most beautiful ornamental cedar for the Atlantic, Southern and Pacific Coast States. Deodar is a Hindu word, meaning Tree of the Gods. Almost unrivalled in the grandeur of its pendulous and lithe branches.

<table>
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<tr>
<th>Quantity</th>
<th>Price 2 yr.</th>
<th>Price 1 yr.</th>
</tr>
</thead>
<tbody>
<tr>
<td>trans. 8-10 in.</td>
<td>$10.00</td>
<td>$9.00</td>
</tr>
<tr>
<td>beds 4-6 in.</td>
<td>$3.50</td>
<td>$3.00</td>
</tr>
<tr>
<td>beds 2-4 in.</td>
<td>$2.50</td>
<td>$2.00</td>
</tr>
</tbody>
</table>
CEDRUS LIBANI (Cedar of Lebanon)

When small the tree is of conical regularly shaped outline with wide spreading branches, but as the tree increases in age it assumes a round open head, a change from the beautiful to the picturesque. Aside from its ornamental value it is of peculiar interest for its scriptural and historical associations. It is said to be the most hardy of the Cedrus family.

Chamaecyparis, The Cypress and Retinosporas

CHAMAECYPARIS LAWSONIANA (Lawson Cypress)

A graceful plant of medium height, erect growth, broad at base, tapering to point at tips, branches reflex with glaucous tips, under the surface of leaves silvery, upper surface dark green. Prefers dry, well drained situations. Ultimate height 10 to 15 feet.

Cupressus, the Cypress

CUPRESSUS ARIZONICA (Arizona Cypress)

Attractive for its silvery blue color, grown from seed. Beautiful blue or glaucous pyramidal tree, horizontal branching, dense foliage. Attains 40 feet, making perfectly shaped specimen.

<table>
<thead>
<tr>
<th>Size</th>
<th>Price 1 yr.</th>
<th>Price 2 yr.</th>
</tr>
</thead>
<tbody>
<tr>
<td>2-4 ft.</td>
<td>100</td>
<td>1000</td>
</tr>
<tr>
<td>5-6 ft.</td>
<td>7.00</td>
<td>60.00</td>
</tr>
<tr>
<td>6-8 in.</td>
<td>6.00</td>
<td>50.00</td>
</tr>
<tr>
<td>2 yr. beds</td>
<td>4.50</td>
<td>35.00</td>
</tr>
<tr>
<td>2 yr. trans.</td>
<td>3.50</td>
<td>25.00</td>
</tr>
</tbody>
</table>

CHAMAECYPARIS OBTUSA (Hinoki Cypress)

A slender rapid growing plant, rather open in habit, with cupped foliage of a dark green color; usually of medium height, sometimes attaining a height of 18 feet. Prefers a rather fertile soil.

<table>
<thead>
<tr>
<th>Size</th>
<th>Price 2 yr.</th>
</tr>
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<tbody>
<tr>
<td>10-12 in.</td>
<td>7.00</td>
</tr>
<tr>
<td>8-10 in.</td>
<td>6.00</td>
</tr>
<tr>
<td>4-6 in.</td>
<td>5.50</td>
</tr>
<tr>
<td>2 yr. beds</td>
<td>3.00</td>
</tr>
<tr>
<td>2 yr. trans.</td>
<td>8.00</td>
</tr>
<tr>
<td>2 yr.</td>
<td>2.00</td>
</tr>
<tr>
<td>1 yr. beds</td>
<td>1.50</td>
</tr>
</tbody>
</table>

CHAMAECYPARIS PISIFERA (Sawara Retinospora)

Foliage bright-green somewhat pendulous. This is a very valuable and hardy form, and is not commonly grown.

<table>
<thead>
<tr>
<th>Size</th>
<th>Price 1 yr.</th>
</tr>
</thead>
<tbody>
<tr>
<td>6-8 in.</td>
<td>1.50</td>
</tr>
<tr>
<td>4-6 in.</td>
<td>1.75</td>
</tr>
<tr>
<td>2 yr. beds</td>
<td>1.50</td>
</tr>
</tbody>
</table>

Cupressus, the Cypress

CUPRESSUS ARIZONICA (Arizona Cypress)

Attractive for its silvery blue color, grown from seed. Beautiful blue or glaucous pyramidal tree, horizontal branching, dense foliage. Attains 40 feet, making perfectly shaped specimen.

<table>
<thead>
<tr>
<th>Size</th>
<th>Price 3 yr.</th>
</tr>
</thead>
<tbody>
<tr>
<td>2-3 ft.</td>
<td>40.00</td>
</tr>
<tr>
<td>2-4 in.</td>
<td>2.50</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Size</th>
<th>Price 1 yr.</th>
</tr>
</thead>
<tbody>
<tr>
<td>2-3 ft.</td>
<td>40.00</td>
</tr>
<tr>
<td>2-4 in.</td>
<td>2.50</td>
</tr>
</tbody>
</table>
CUPRESSUS SEMPERVIRENS (Italian Cypress)
This is a tall, slender evergreen, straight and columnar. Its dark green shaft rising above other shrubbery, gives a varied sky line. It is equally at home in small grounds or large ones, with the cottage or the larger house. During a long life, it reaches great height. This is the tree which so many American tourists in Italy become enthusiastic about.

2 yr. beds 4-6 in. .......... 2.50 20.00

Euonymus
EUONYMUS JAPONICA (Evergreen B.)
Leaves dark, shining green. A fine plant for the lawn. Succeeds in almost any situation.

2 yr. trans. 6-8 in. ........... 6.00 50.00

EUONYMUS SIEBOLDIANA
1 yr. 4-6 in. .................... 3.00

Juniperus
JUNIPERUS SCOPULORUM
1 yr. 2-4 in. ................... 4.50 40.00
JUNIPERUS COMMUNIS
2 yr. 4-6 in. ................... 4.50 40.00
JUNIPERUS SABINA
2 yr. 4-6 in. ................... 4.50 40.00
2 yr. 6-8 in. ................... 6.50 60.00

Larix, The Larch
LARIX DAHURICA (Dahurian Larch)
Rare rapid-growing species from Eastern Siberia; up to 80 feet.

2 yr. 4-6 in. ............... 3.00 25.00
1 yr. ............................ 2.00 18.00

LARIX EUROPAEA (European Larch)
Large tree of fine pyramidal growth.

2 yr. 8-10 in. ............. 3.50 30.00
2 yr. 6-8 in. ............... 3.00 22.00

LARIX LEPTOLEPIS (Japanese Larch)
Tree to 80 feet high and very handsome as a lawn specimen.

2 yr. 4-6 in. .............. 3.00 25.00
1 yr. ............................ 2.00 18.00

LARIX OCCIDENTALIS (Western Larch)
Horizontal branches forming a narrow pyramidal head; leaves pale green.

1 yr. ............................ 2.00 18.00

Ligustrum, The Privets
LIGUSTRUM JAPONICUM (Japanese Privet)
A very handsome broad-leaved variety with large, dark-green leaves. Flowers produced in panicles followed by purple berries which are retained during the winter, giving the plant a very pleasing appearance. This plant can be grown into a small tree, can also be trimmed into pyramidal, standard or other forms. Ultimate height, 20 to 80 feet.

2 yr. beds 12-18 in. .......... 3.00 25.00
2 yr. beds 8-12 in. .......... 2.00 18.00
2 yr. beds 6-8 in. .......... 1.25 10.00
2 yr. beds 4-6 in. .......... 1.00 8.00
Hardy Blue Ridge Mountain Plants

Collected Near My Nursery in Western North Carolina. Shipping Point, Hominy, N. C.

Kalmia Latifolia
6 to 12 in. collected .................. 7.00  60.00
Rhododendron Catawbiense
6 to 12 in Collected ................ 7.00  60.00
Rhododendron Maximum
6 to 12 in. Collected ................ 5.00  40.00
Tsuga Canadensis
6 to 12 Collected ................... 6.00  50.00
Galax Aphylla
Clumps ____________________________ 5.00  40.00

HARDY NATIVE FERNS
Adiantum Pedatum (Maiden hair fern) Heavy Clumps ............... 6.00  50.00
Aspidium Acrostichoides (Dagger Fern) .................... 3.50  30.00
Aspidium Marginale (Shield Fern) ...................... 3.50  30.00
Aspidium Spinulasum (Shield Fern) .................... 3.50  30.00
Dicksonia Punctilobula (Hay scented Fern) ............. 3.00  25.00
Osmunda Cinnamomea (Cinnamon Fern) ................... 7.00  60.00
Osmunda Claytoniana (Interrupted Fern) ............... 7.00  60.00
Polypodium Vulgare ____________________________ 3.50  30.00

Prices gladly quoted on anything wanted not listed.

NOTICE TO CUSTOMERS

I would say to those unacquainted with me that I was born and grew up in nursery work on my father's nursery and have been engaged in the nursery business all my life. After spending eight years in northern nurseries, I returned south and devoted my time and small capital to growing boxwood and evergreens, today I have millions of evergreens growing in one of the largest evergreen producing plants in the south.

Located in the Piedmont section of the State we have severe cold weather, but there is very seldom a week from September to May in which we can not dig and ship. You get your stock from me when you want it and when you must have it for results. I do not pack my stock in a cold storage or put it in a greenhouse to ship out during the winter months and early spring.

I dig your order right out of the ground where it is growing, puddle the roots at once, also puddle again before packing, wrap the roots in damp moss and over this wrap wax paper.

My packing is done in a cool damp cellar and I absolutely guarantee my stock to reach you in a perfectly healthy condition.
I personally look after digging and packing each and every order. When you buy of me you get real service and good stock treated in the proper way.
A trial will convince you.

REFERENCE
As to my responsibility, I refer to any bank or business house in Greensboro, N. C., the commercial agencies and the leading nurserymen of the U. S.

Mr. Robert C. Young,
Greensboro, N. C.
Dear Sir:—
In this connection we want to say you sure know how to pack stuff. This shipment arrived in the best condition we have ever received from any grower of lining out stock. Also the stock you sent us all looked very nice.

Portland, Ore. March 16, 1928.
Mr. Robert C. Young,
Greensboro, N. C.
Dear Sir:—
Your shipment to hand, and upon unpacking, we find them to be in first-class condition.
We are quite pleased with them, as we did not think they could stand the distance of transportation as well as they did.

Montgomery, Ala. November 9, 1927.
Mr. Robert C. Young,
Greensboro, N. C.
Dear Mr. Young:—
The stock arrived Saturday in fine shape, everything checked and stock is as fine as I ever saw. Your plants are the finest I have seen, and only wish I could get more of them at the prices. Hope to give you another order in a few days.
Thank you for your co-operation.

Mr. Robert C. Young,
Greensboro, N. C.
Dear Mr. Young:—
We received the plants today that you shipped last Friday and must say that you need not make any offer of five hundred dollars for a better method of packing than you have as it cannot be beat. Plants was fine.

Mr. Robert C. Young,
Greensboro, N. C.
Dear Mr. Young:—
Please forward by express my Fall order for evergreens. Thanking you in advance for the service and excellent packing that always accompanies your shipments, I am

ROBERT C. YOUNG
Wholesale Nurseryman
GREENSBORO, N. C.
Member Southern Association of Nurserymen
Member American Association of Nurserymen
Reference:—Atlantic Bank & Trust Co., Greensboro, N. C.
American Exchange Bank, Greensboro, N. C.
This list cancels all previous offers and prices and Expires February 28, 1929.